

Financial,
Manufacturing,
Real Estate.

The Times



Dispatch

Want Ads.,
Agriculture,
Commerce.

THE TIMES FOUNDED 1858.
THE DISPATCH FOUNDED 1860.

RICHMOND, VA., SUNDAY, AUGUST 14, 1910.

PRICE FIVE CENTS.

REAL ESTATE AND BUILDING NEWS

House-Renting Going on
Apaces, and Cards Are
Coming Down.

JULY CLEARINGS SHOW UP WELL

Two New Firms Expected to
Locate Here—Many Workmen
Are Seeking Homes in Rich-
mond—Suburban Property
Still at High Tide—May
Have Gasolene Cars.

As an appropriate beginning to gos-
sipy news concerning the world of
real estate, it may be stated that the
figures on real estate clearings for the
month of July, 1910, show up very sat-
isfactorily, the total for the past
month covering more than \$1,000,000.
The following figures, as compiled by
W. E. Purcell, Jr., who conducts a real
estate business, are of value and give
a proportionate idea of the amount of
trade in mother earth done in Rich-
mond. The figures follow:
Old city limits, improved..... \$840,085
Old city limits, lots..... 58,980
Annexed section, exclusive of
Washington Ward, improved 45,140
Annexed section, exclusive of
Washington Ward, lots..... 101,196
Suburban lots and improve-
ments..... 129,158
Suburban acreage..... 26,265
Total..... \$1,208,734

Real Estate Season Now.
Though the sales for August will
probably not amount to so much, on
account of the holiday season, renting
has been more than usually good. As
stated in this column before, all the
agents are busily engaged in renting
houses, and the rent cards are coming
down as fast as they are put up. When
the final round-up is made, it will prob-
ably be found that two-thirds of the
people who had thought of moving in
September and October concluded to
remain where they were rather than
run the risk of losing time and se-
curing inferior homes. The truth is,
remarked a prominent real estate agent
yesterday, Richmond has the reputa-
tion all over the country of being one
of the most progressive cities, and
when work is slack elsewhere, plenty
is found for idle hands to do here, and
people continue coming from other
places. Many skilled workmen—and
there are all classes and conditions—
are coming to Richmond as the Mecca
of their hopes and desires.

New Plants Expected.
It is reported that Abrams & Ott
Manufacturing Company, of Louisville,
Ky., and Harris, Jones & Cadbury Com-
pany, of Philadelphia, Pa., are expect-
ing to locate their plants in Richmond.
Both are plumbing supply houses, and
of course, would bring a large num-
ber of skilled workmen with them and
likewise a lot of trade, all of which
goes to boom the capital of the South-
land.

One agency reports an application
for homes for several people who came
to Richmond last week. Among others,
was G. C. Clark, of Hanover county,
who has located on East Broad Street,
opposite Chimborazo Park, one of the
most desirable places in Richmond, by
the way, also J. C. Slaughter, a spec-
ialist in landscape gardening, who
comes from Greenwood Cemetery, to
embark in business here. All of the
large manufacturing plants from time
to time continue making additions of
new home-dwellers, and this, added to
the natural growth of the city, keeps
the ball rolling and fills vacant houses.
None of the agents reports particu-
larly large sales for the week, but in-
quiries for homes and also for specu-
lation are flowing in all the time, and
are receiving ready attention.

Suburban Property.
Demand for suburban property is
about normal for this time of the year,
and there is something more or less
normal in the suburban line the year
round. This is notably the case in the
recent and latest suburban places,
such as Norwood, Dumbarton and
Greenwood. The latter place, owned by
son Brown & Co., last week sold be-
tween forty and fifty acres to one
party, who will develop it. Ground is
being cleared for the building of
houses near the station. Two very fine
suburban homes are being erected by
Stewart Ford and Arthur Barron, on
the Hermitage Road, near the Kyon-
dale addition. John B. Swartwout is
pushing his improvements at Norwood,
including Barton Heights, the improve-
ments including granolithic sidewalks,
sewers and water mains. Several new
places erected by him have been taken.

The Woodland Heights company re-
ports the sale of twenty lots during
July. The first two weeks of rainy
weather had their effect on all subur-
ban sales, but Woodland Heights has
made an excellent record, and "summer
dullness" hasn't cut much figure there.
The water system is being extended
enlarged. A second well is being com-
pleted by the company and a contract
has just been made for a third. This
increased capacity is made neces-
sary because of the large number of
new residences being built, and also
because a good many who live outside
of Woodland Heights boundaries are
contracting for water service.

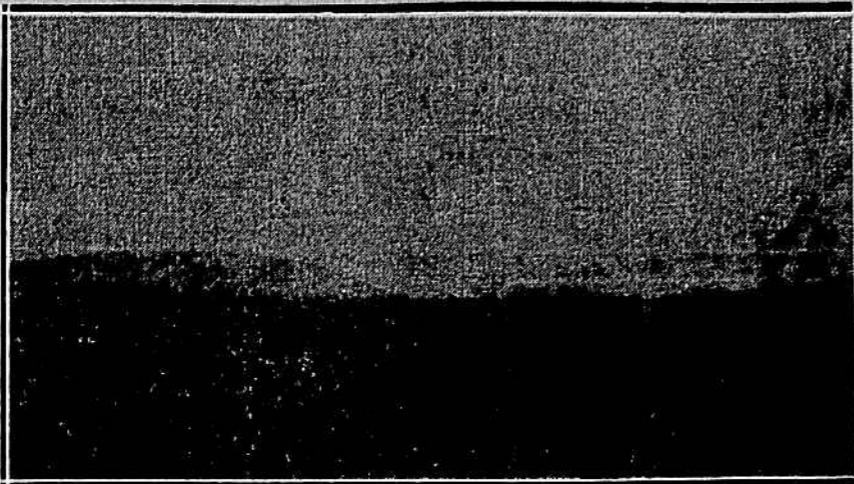
The old battery at Thirty-first Street
is being leveled and the trenches open-
ed to make way for home builders. Plans
for hour handsome residences to be
built in this section have been pre-
pared, and work will soon be started.
As to sales of property, W. E. Pur-
cell, Jr., & Co. reported that the sales
made by them amounted to \$12,760,
comprising Grove Avenue and North
Side lots and two dwellings in Lee
District. Richeson & Crutchen sold
several houses last week at satisfac-
tory prices. The following are the sales
as follows: One on Boyd Street, two on
Seventeenth Street, one in the neigh-
borhood of Second and Third Streets,
one on Thomas Street, near Union Uni-
versity, and one on Duval Street. They
report good demand for the Dallas and
Neimar flats, and the Park Avenue
place. The latter place, near the Uni-
versity, is the Dallas flats and one in
the Neimar have been taken.

Construction of the warehouse at
Fourteenth and Franklin Streets, near
the old Ballard House, is progressing
rapidly, and the firm will probably
move in by fall.

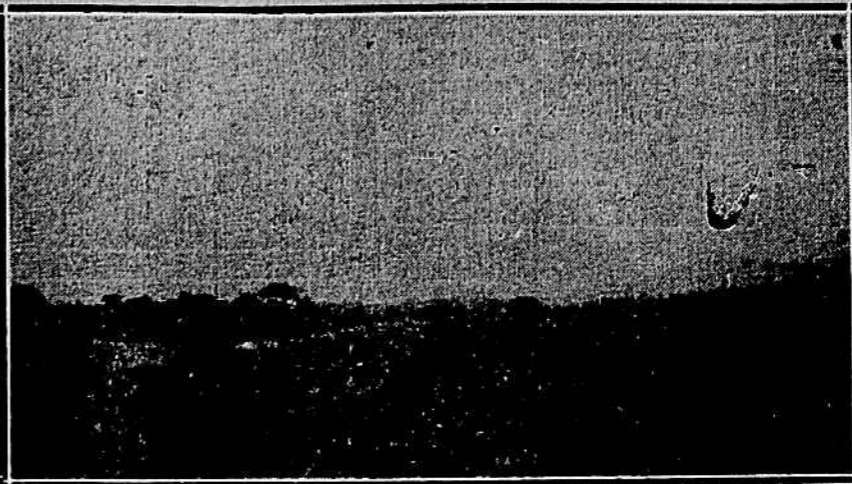
It is generally current that money is
tight, and while it may, in a meas-
ure, be true that the banks are re-
serving money for the accommodation
of their patrons, it is the belief that
there is a decided willingness on the
part of those who have small savings
to place them on desirable loans.

May Have Gasolene Cars.
It will be of great interest to present
and intended suburbanites that a Tur-
mor was current last week that some
of the big trunk lines running out of
Richmond are contemplating running
gasolene cars to satisfy the increasing

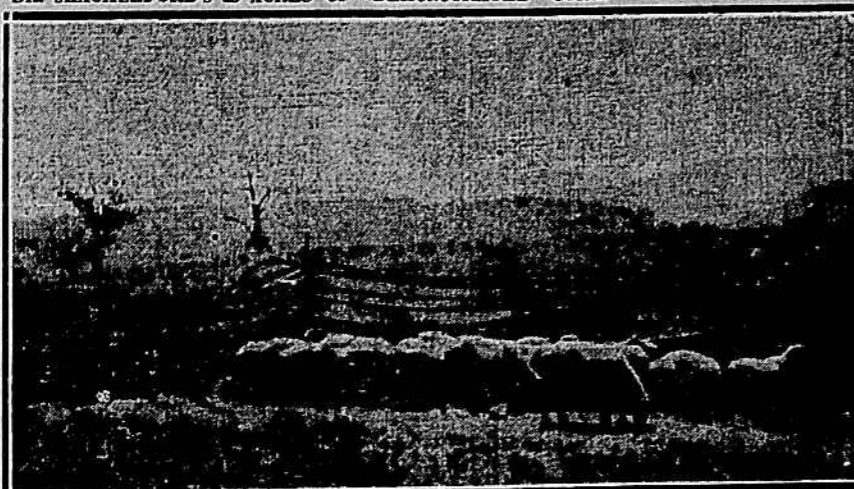
CHEERFUL FARM SCENE IN ALBEMARLE



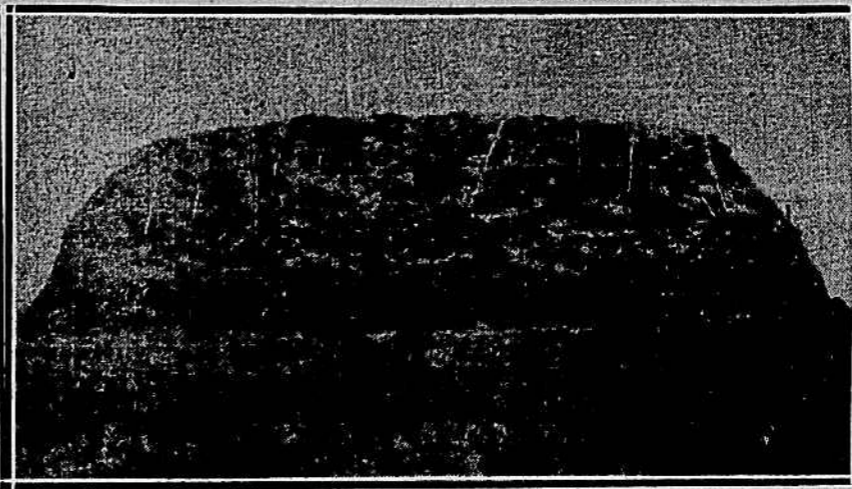
DR. SHACKLEFORD'S 35 ACRES OF "DEMONSTRATED" CORN.



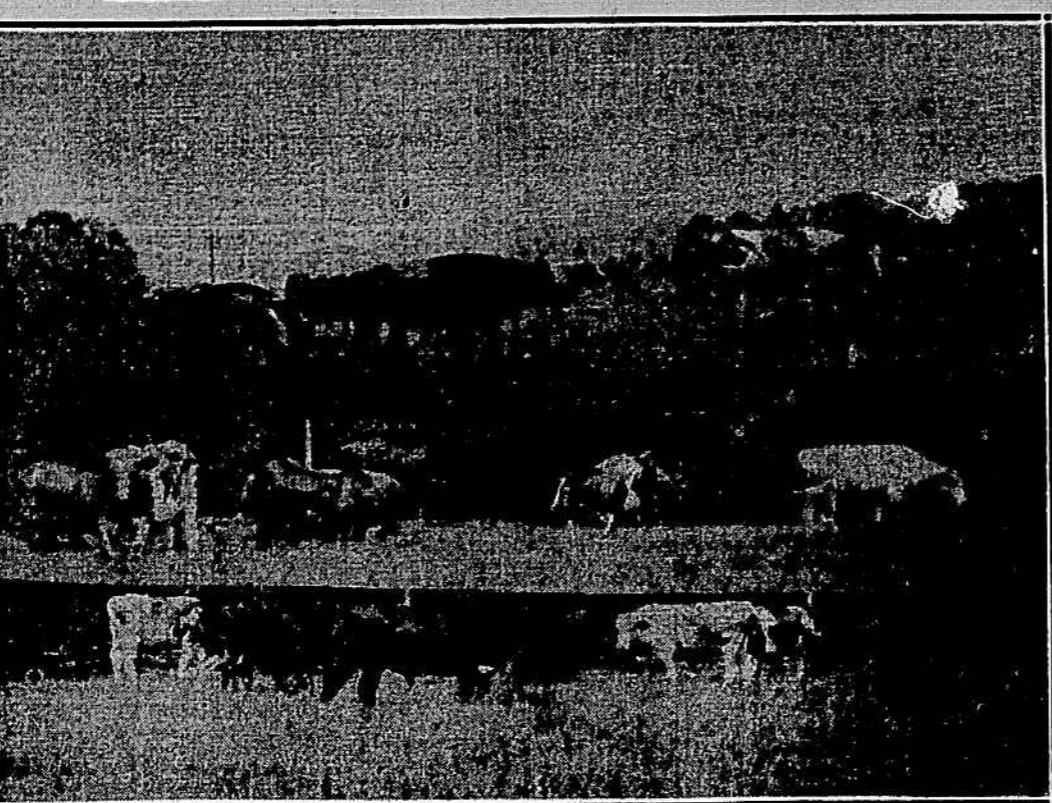
FRANK MAGRUDER'S DEMONSTRATION.



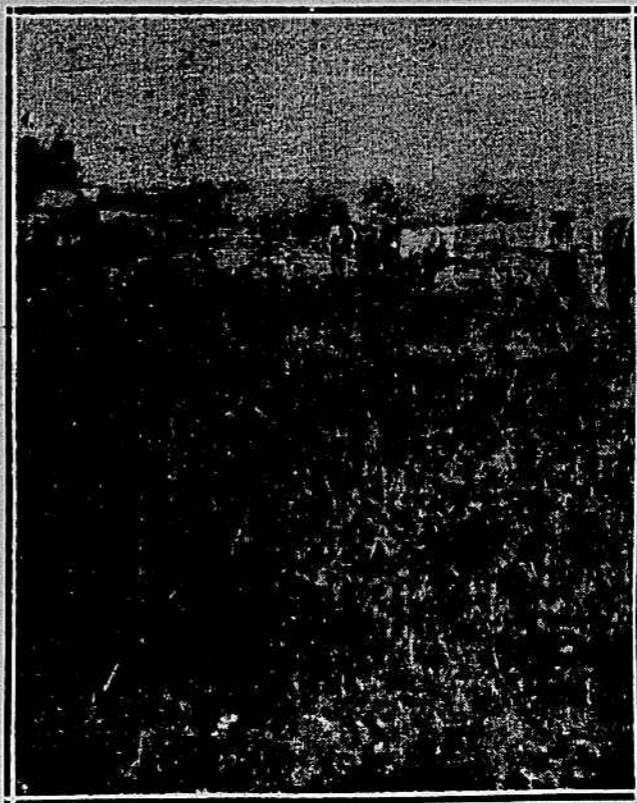
ALBEMARLE "TWINS" AND "TRIPLETS."



FORTY TONS OF HAY FROM NINE ACRES.



WILL SHACKLEFORD'S BEEF CATTLE EXHIBIT.



PREPARING LAND FOR ALFALFA.

SHEEP INDUSTRY IN THE FOOTHILLS

Yellow Dogs Versus Mutton and
Wool—Profitable Business
Demoralized by Curs.

TWO LAMBS; ONE ONCE GREW

Mother Sheep Bred to Grow
Twins and Triplets an In-
teresting Fad.

BY FRANK S. WOODSON,
Industrial Editor.

Albemarle County, August 13.—The
time was when Albemarle was a great
sheep-raising county, and it is yet,
notwithstanding like so great in this line
as it was in olden times, even a de-
cade and a half ago.

Because of the ravages among the
flocks by worthless dogs many farm-
ers have in sheer disgust abandoned
the industry, and nearly all of the
others have reduced their flocks from
several hundred each to from one down
to 20 in number, and these are mak-
ing money as far as they go, for they
always get good prices for spring
lamb. A man can partially protect a
small flock of, say, twenty to fifty
sheep from the miserable curs, but
when he has a hundred or more, he
must needs provide larger pasturage
farther away from his house, where
the dogs can do the damage while the
farmer sleeps soundly out of hearing
of the alarm bells worn by the sheep.

Any farmer in Albemarle who now
carries from a dozen to fifty ewes and
gets from \$4 to \$8.50 apiece for their
lamb could, at but little additional
expense, carry from 100 to 500 ewes
and make just that much more money
but for the worthless curs and hounds.
What a pity it is that the lawmakers
of Virginia cannot be induced to legis-
late adequately against the dear
voter's sheep-killing "yaller" dog, and
in the interest of the decent white

(Continued on Last Page.)

RAIN HELPS TOBACCO CROP IN VIRGINIA

Present Outlook Is For Large Output—Less
Cheerful News Comes From Eastern Carolina,
Where Weather Conditions Are Unfavorable.

Rain during the past week very much
helped the tobacco crop in Virginia,
and it is expected from the present
outlook that the crop will be good and
complete. But less cheerful news is
received from Eastern North Caro-
lina, where the crop will be partly
a failure owing to poor weather con-
ditions. The crop will not be so good
as formerly, and will be much less in
quantity.

Sales in Eastern North Carolina will
begin next Thursday, but will hardly
attract much general attention. The
manufacturers are looking forward to
a dull month, but business has been
much better than they anticipated.

Light Sales During Month.
[Special to The Times-Dispatch.]
Raleigh, N. C., August 13.—Only six
tobacco markets in North Carolina re-
ported to the State Department of Ag-
riculture sales during July, according
to a report of July sales just issued
by the State Department. These were
Fair Bluff, 24,003 pounds; Fairmont,
153,099; Lumberton, 45,623; Reidsville,
17,451; Winston-Salem, 17,533; Durham,
2,904. The sales total 445,378 pounds.
The sales will not rise from the pres-
ent low ebb until September and Octo-
ber, when the marketing of the new
crop will be well under way.

Tobacco Growers Entertained.
[Special to The Times-Dispatch.]
Washington, N. C., August 13.—
Thursday was a gala day in the annals
of Washington. Early in the morn-
ing large numbers of farmers from all
over the county, as well as the ad-
joining counties, began pouring into
the city, to attend the mammoth bar-
becue and picnic dinner, given by the
business men of the city to the farm-
ers and tobacco growers of this sec-
tion. The barbecue dinner was given
in the large new tobacco warehouse,
recently completed, and for the pur-
pose of bringing together the farm-
ers and the business men prior to the
annual meeting of the tobacco asso-
ciation in this city. The Washington com-

Fine Prospects for Corn Crop.

[Special to The Times-Dispatch.]
Frederick, Va., August 13.—From
present indications the corn crop in
this immediate section bids fair to
be the best of years. There is a suf-
ficiency of rain to keep corn in a
growing condition. The acreage is
much greater than of past years,
which will add considerably to the
coming crop. All truck patches are
better than usual.

NEW INDUSTRIES PLANNED IN SOUTH

Developmental Announcements
From Various Sections of
Dixie.

[Special to The Times-Dispatch.]
Baltimore, August 13.—Among the
Southern industrial and other develop-
mental announcements in this week's
issue of the Manufacturers' Record are
the following:

Schoen-Porter Fertilizer Company,
Atlanta, was incorporated with a cap-
ital of \$120,000, and will increase its
plant to an annual capacity of 15,000
tons of fertilizer.

Fairmont Mining Machinery Com-
pany, Fairmont, W. Va., announced
plans for expending from \$100,000 to
\$125,000 for building an addition and
installing a complete equipment of
machinery driven by electric motors.

Williams Mill Manufacturing Com-
pany, Ronda, N. C., was chartered
with a capital stock of \$125,000 to
manufacture sawmills, feed mills, etc.

Titt Silica Brick and Stone Com-
pany, Albany, Ga., was incorporated
with \$50,000 capital stock to manu-
facture standard-line bricks and stone.

Ringen Stone Company, St. Louis,
will expend about \$500,000 for build-
ings and machinery to manufacture
gas, gasoline and coal stoves and
ranges; plant will cover twenty acres
of ground.

Gulf Refining Company, of Pitts-
burg, is planning extensive wharfage
and dredging improvements at Port
Arthur, Tex., the cost of which, it is
reported, will be \$500,000.

Consumers' Electrical Company,
Wheeling, W. Va., engaged engineers
to plan its electrical plant, the cost
of which may be from \$700,000 to \$900,-
000.

National Candy Pulling Machinery
Company, Baltimore, was incorporated
with \$250,000 capital stock, and plans
erecting a foundry to manufacture
candy pulling machines.

(Continued on Third Page.)

ROAD WILL OPEN SPLENDID REGION

Completion of Line Down North-
ern Neck Means Much for
Richmond.

[Special to The Times-Dispatch.]
Lancaster, Va., August 13.—The
movement for a railroad down the
Northern Neck of Virginia, connecting
this section with Richmond and the
world beyond, is going bravely on.

Thursday the subcommittee of the
four counties on the north side of the
Rappahannock River, through which
the proposed road is to run, met at
Heathsville, and perfected a central
organization for the Northern Neck.

The following executive committee was
appointed: Joseph W. Chinn, Jr., chair-
man; Dr. B. H. Hubbard, Edwin
Brown, William Blundin, C. Harding
Walker, P. C. Booker and W. T. Mayo,
with Asa S. Rice as secretary and
treasurer. This committee will go to
work at once to secure the right of
way through the Northern Neck count-
ties, and get subscription from per-
sons owning lands within five miles
of the proposed road. Ample

were raised on the spot to carry on the
work of the committee.

It is learned that the proposed road
will start from the Chesapeake and
Ohio Railway at Hanover Courthouse
and run through King William, King
and Queen and Essex to Tappahannock,
where it will cross the Rappa-
hannock River, running thence through
Richmond county just above Warsaw,
touching the southern part of West-
moreland and passing down near the
dividing line between Lancaster and
Northumberland to Sandy Point Har-
bor, near the mouth of the great Wi-
comico River.

Much interest was manifested in the
meeting, and great confidence is felt
in the building of the road. With one
or two exceptions all the members of
the subcommittee of the four North-
ern Neck counties were present at the
meeting, and all agreed that the pros-
pects were bright for the early com-
pletion of this long-needed enterprise.

Every stranger who visits this section
expresses surprise that so fertile and
beautiful a region of the State has re-
mained so long without railroad com-
munication with the outside world.
The completion of this line will en-
able Richmond to compete with Bal-
timore.

(Continued on Second Page.)

AMONG FARMERS IN OLD ALBEMARLE

Albemarle Tillers of Soil
Take to Demonstra-
tion Work.

MANY HAYMAKERS; BOYS' CORN CLUBS

Actual Figures Showing Big Re-
sults in Northern Section of
Great County—Increasing
Corn and Hay Acreage,
While Grapes and Other
Products Not Neglected.

BY FRANK S. WOODSON,
Industrial Editor.

Amid the foothills, Albemarle Co.,
Va., August 12.—In the red hills and
along the mountain ranges of Albe-
marle county I can find, and have
found, glorious industrial and agri-
cultural prospects sufficient to keep
one enthusiastic for months to come.
I have seen, and am seeing every hour
I am spending in this delightfully
breezy region, enough of the products
of this red soil to keep me busy
writing about the productiveness of
Old Virginia lands until Christmas.
True there would likely be much
repetition should I keep my finger busy
for that length of time, but to me it
is a most interesting subject and I
would love to tell and keep on tell-
ing what the various twentieth cen-
tury farmers I have visited in this
part of the land are doing, and how
they do it. However, I am afraid
that would, before the end was in
sight, begin to bore the readers of
the Industrial Section. I could write
many chapters from Northside Albe-
marle, as glorious a country as can
be found anywhere under the stars,
yes, very man. Horses could fill
up two chapters, but that subject has
already been fully covered by the
Albemarle Horse Show reporter, who
has had the right of way this week.
Grape culture and wine making, for
which Albemarle is famous, might
well be the subjects for much writing.
Apples and elder and vinegar making
are reserved for future treatment, as
are cattle and sheep raising and some
other things in which Albemarle claims
to lead other counties. I could also
furnish a chapter on roads—bad roads
and good roads—bad roads that are
and good roads that are to be after
a few more old fogies finish the jour-
ney along a certain straight and nar-
row path that Scripture tells us ends
in a happy land, where county and
district bond issues do not frighten
the timid old fogies and city automo-
biles have no terrors for rural chariot
horses. Possibly good roads by bond
issues, and otherwise, may come even
before all of the intimated funeral
exercises are concluded, for in this
part of the country the old fogies
are being gradually forced to the rear,
even while they remain in the flesh,
and progressive hay makers, corn
growers, grape growers, cattle and
sheep raisers and orchardists and good
roads builders are getting in the
saddle.

Farms Flourish Under Demonstration.
I have been looking over the good
work of some of these twentieth cen-
tury farmers, both young and aged,
ones, and wherever I see the results
of that kind of work on a Virginia
farm I can't help taking advantage of
an opportunity to tell other good, and
would be good, farmers all about it.

One of the best, if not the very best,
and most active of the local agents
in the employ of the Farmers' Co-op-
erative demonstration work in Vir-
ginia lives within a few miles of the
place from which I am writing, and
he has taken me around to inspect
some of the work that has been done
and is being done.

William C. Shackelford, Jr., is the
name of this wide-awake young
demonstrator, and State Agent Thomas
O. Sandy has assigned him to a large
territory, covering the counties of
Albemarle, Louisa, Orange and
Greene.

This young man was selected by
State Agent Sandy because he had
already had the best of training under
his father, Dr. William C. Shackelford
Sr., one of the best and most
successful farmers in the county, as
well as one of the most successful of
country doctors. Until his retirement
two years ago, Dr. Shackelford had
a very large practice, and he had to
utilize his boys in the management of
his large plantation near historical
Stony Point, and being something of
a twentieth century farmer long be-
fore the twentieth century dawned, he
made good and intelligent farmers of
his boys, the eldest of whom is
now married and settled on his own
splendid farm, is the demonstrator re-
ferred to.

Wonderful Results in a Short Year.
Shackelford took hold of the work
the 1st of September, last, and while
like other local agents in various parts
of the State, he bobbed up against
some old mossbacks who resented the
idea that young Willie Shackelford
could show them anything about the
business they had been wrestling with
as one of the said, "ever since fifty
years before you were born," he did
find many who were ready, willing
and anxious to "demonstrate" under
his directions.

In Albemarle county fifty men from
twenty-one to seventy years of age
are on the "student list," in Louisa
there are twenty-five; in Orange,
thirty, and in Greene county there are
ten, making in all in the large terri-
tory 115.

The youngsters who have joined
Shackelford's Boys' Corn Club in this
county number eighty, as follows:

At Earlysville High School, 7; Stony
Point 3; Crozet 15; Red Hill 8; Scotts-
ville 4; Albemarle 3; Chumont 0; Ivy 3;
Charlottesville 1; at large 16. Each
of these schoolboys is looking after
one acre of corn under Shackelford's
supervision, and judging from a few
of these acres I have seen and others
I have heard from, I feel safe in
predicting that these eighty acres
will produce from fifty to eighty
bushels of corn per acre this year. Of
course, much yet depends on favorable

(Continued on Second Page.)